

To Whom it May Concern:

I am responding to the United States Postal Service's proposal to enhance the mailbox service that they currently provide by adding street address service to allow deliveries by private carriers.

My main concern is the impact on a small business such as mine. I own a UPS Store in the Wilmington, DE. Area, and rely on the sales generated by the mailbox service we offer. We provide our customers with first rate service, and make sure we comply with all of the rules and regulations required of a certified mail receiving agent. If the USPS were allowed to offer these same services, it would negatively impact my cash flow, and cause great harm to my bottom line. I currently employ six hard working individuals. Any loss of revenue would mean cutbacks in jobs that we provide to the community.

I have reviewed the pricing proposed by the USPS for the enhanced mailbox service, and think that their pricing is too low. As with other services that the USPS provides, they are thinking in terms of lowest price possible instead of a realistic pricing schedule that would actually create profitability. The end result of allowing this program to move forward would be to put legitimate service providers out of business, while allowing the USPS to continue to lose money on the products it offers. Strictly a lose-lose proposition.

As a taxpayer, and a consumer of postal services, I applaud and encourage every effort being made by the USPS to mold itself into a legitimate business built to make money. However, in this enhanced post office box program, I only see more of the same thinking and planning that has caused all of the issues that have created the situation it is in today.

Sincerely

Francis McMahon

UPS Store 1391